



Revision number: 6

PURCHASING AGENT: BRENDA VELDEVERE

ITEM: DIGITAL COPY MACHINES

VENDOR: 02158D

TCM DIGITAL SOLUTIONS
332 EAST 3300 SOUTH
SALT LAKE CITY UT 84115-4111

INTERNET HOMEPAGE:

WWW.TCMDIGITAL.COM

TELEPHONE:

(801) 486-9641
(888) 539-5679 OUT OF AREA TELEPHONE NUMBER
(800) 505-9588 (SUPPLIES)

FAX NUMBER:

(801) 487-3432

CONTACT:

THOMAS GASU

EMAIL ADDRESS:

thomasg@tcmdigital.com

BRAND/TRADE NAME:

KONICA

PRICE:

SEE ATTACHED PRICE SCHEDULE

TERMS:

NET 30

EFFECTIVE DATES:

5/01/00 THROUGH 01/31/2002

DAYS REQUIRED FOR DELIVERY:

5 DAYS

PRICE GUARANTEE PERIOD:

1 YEAR

MINIMUM ORDER:

1

MIN SHIPMENT WITHOUT CHARGES:

OTHER CONDITIONS:

REVISION # 5 - CHANGE OF CONTACT PERSON & MINOLTA 350 COPIER REPLACED BY MINOLTA 351 COPIER.

REVISION # 6 - CONTRACT HAS BEEN EXTENDED THROUGH 1/31/2002. PLEASE NOTE 4% PRICE INCREASE ON KONICA 7055 AND 7065 COPIERS.

*******PLEASE NOTE:**

ALL STATE AGENCIES MUST COMPLETE THE 63A-2-105 COPIER REQUEST FORM (A.K.A. HOUSE BILL 450 FORM) AND SUBMIT TO THE DIVISION OF PURCHASING & GENERAL SERVICES (ATTN: BRIAN JOHNSON) FOR APPROVAL BEFORE ORDERING ANY COPIER FROM THE CONTRACTOR. A COPY OF THE 63A-2-105 COPIER REQUEST FORM IS LOCATED AT THE END OF THIS CONTRACT.

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

KONICA 7055 COPIER

STATE OF UTAH CONTRACT AR-665

EXTENDED TO JANUARY 31, 2002

STANDARD FEATURES

High-Speed Dual Beam Laser Imaging
Scan, Once, Print, Many Digital Copier / Printer - Tandem Capable
55 Copies Per Minute
Maximum Monthly Volume – 150,000 per Month
2 – 500 Sheet Front Load Paper Drawers
1 – 1,000 Sheet Front Load Drawer
1 – 1,500 Sheet Front Load Drawer
Automatic Drawer Switching
Stackless, Unlimited Duplexing
33% - 400% Reduction & Enlargement
100 Sheet Stackable By-Pass, 65 lb. cover stock
Finisher / 8 Position Stapling, 50 Sheet
2,000 Sheet Lower Tray, 200 Sheet Top Tray
Electronic Copy Monitor – 256 Accounts
Book Copy; Image Shift; Fold Erase; High/Very High Resolution;
Non-Image Area Erase; Booklet Mode

	<u>STATE PRICE</u>
KONICA 7055 Digital Copier (Base Unit)	\$ 12,988.78
Electronic Recalculating Document Handler	Included
Stackless Automatic Duplexing Unit	Included
Large Capacity Trays	Included
Finisher / Stapler	Included

Options:

L C T Base – 3,500 Sheet Capacity	\$ 1,183.00
Folding/Saddle Stapling Finisher, Lower Tray 3,000 Sheets	\$ 1,579.00
Post Sheet Insertter	\$ 791.00
IP 303 Print Controller	\$ 3,215.00
Ethernet Network I/F Card KN-301	\$ 382.00
Postscript Kit PS-402	\$ 428.00
Memory Module 32 MB	\$ 126.00
Memory Module 16 MB	\$ 91.00

DIMENSIONS – SYSTEM	29.8" (W) X 28.0" (D) X 44.9" (H)
DIMENSIONS – FINISHER	18.1" (W) X 38.6" (D) X 24.3" (H)

MAINTENANCE AND SUPPLIES

Maintenance is \$0.0054 per copy.

Toner is \$39.29 per bottle; yield 33,000 copies. Cost per copy = \$0.0011

Developer is \$53.20 per bottle; yield 150,000 copies. Cost per copy = \$0.0004

TOTAL OPERATING COST PER COPY IS \$0.007

KONICA 7065 COPIER

STATE OF UTAH CONTRACT AR-665

EXTENDED TO JANUARY 31, 2002

STANDARD FEATURES

High-Speed Dual Beam Laser Imaging

Scan, Once, Print, Many Digital Copier / Printer - Tandem Capable

65 Copies / 55 Scans per Minute

Maximum Monthly Volume – 150,000 per Month

2 – 500 Sheet Front Load Paper Drawers

1 – 1,000 Sheet Front Load Drawer

2 – 1,500 Sheet Front Load Drawer

Automatic Drawer Switching

Stackless, Unlimited Duplexing

33% - 400% Reduction & Enlargement

100 Sheet Stackable By-Pass, 65 lb. cover stock

Finisher / 8 Position Stapling, 50 Sheet

2,000 Sheet Lower Tray, 200 Sheet Top Tray

Electronic Copy Monitor – 256 Accounts

Book Copy; Image Shift; Fold Erase; High/Very High Resolution;

Non-Image Area Erase; Booklet Mode

KONICA 7065 Digital Copier (Base Unit)

STATE PRICE

\$ 14,190.58

Electronic Recalculating Document Handler

Included

Stackless Automatic Duplexing Unit

Included

Large Capacity Trays

Included

Finisher / Stapler

Included

Options:

L C T Base – 3,500 Sheet Capacity

\$ 1,183.00

Folding/Saddle Stapling Finisher, Lower Tray 3,000 Sheets

\$ 1,579.00

Post Sheet Inserter

\$ 791.00

IP 303 Print Controller

\$ 3,215.00

Ethernet Network I/F Card KN-301

\$ 382.00

Postscript Kit PS-402

\$ 428.00

Memory Module 32 MB

\$ 126.00

Memory Module 16 MB

\$ 91.00

DIMENSIONS – SYSTEM

29.8" (W) X 28.0" (D) X 44.9" (H)

DIMENSIONS – FINISHER

18.1" (W) X 38.6" (D) X 24.3" (H)

MAINTENANCE AND SUPPLIES

Maintenance is \$0.0056 per copy.

Toner is \$39.29 per bottle; yield 33,000 copies. Cost per copy = \$0.0011

Developer is \$53.20 per bottle; yield 150,000 copies. Cost per copy = \$0.0004

TOTAL OPERATING COST PER COPY IS \$0.007

MINOLTA 351 COPIER

STATE OF UTAH CONTRACT AR-665

EXTENDED TO January, 31 2001

STANDARD FEATURES

Scan, Once, Print, Many Digital Copier / Printer
High-Speed Single Beam Laser Imaging
35 Copies Per Minute
600 dpi Copying
Maximum Monthly Volume – 70,000 per Month
25% - 400% Reduction & Enlargement
1 – 275 Sheet Tray (acts as bypass)
1 – Single Sheet By Pass
Stackless, Unlimited Duplexing
Criss / Cross Sorting
1-999 Multicopy Range
Book Copy; Image Shift; 4 in 1 Combination
Repeat Mode; Page Numbering; Booklet Mode
Date & Distribution Number Stamping
999 Programmable User Accounts

	STATE PRICE
<i>Minolta 351 Digital Copier (Base Unit)</i>	\$ 3,866.59
<i>Minolta 351F Digital Copier with FAX (Base Unit)</i>	\$ 4,661.00
Reversing Automatic Document Feeder	\$ 751.00
Automatic Duplexing Unit	Included
Custom Cabinet	\$ 67.00
1 L C T Base – 2,700 Sheet Capacity	\$ 666.00
1 550 Sheet Paper Tray	\$ 275.25
1 275 Sheet Universal Tray	\$ 290.25
2 Drawer Base	
(1-550 Sheet Tray & 1-275 Sheet Universal Tray)	\$ 517.20
Finisher / Stapler with 3-Hole Punch	\$ 1,275.60
Job Separator Tray	\$ 268.00
Mail Bin Finisher / Stapler with 3-Hole Punch	\$ 1,560.00
Two Hole Punch Conversion Kit	
(converts 3 hole punch to 2)	\$ 132.00
Network Printer Controller with NIC Card	\$ 2,795.00

MAINTENANCE AND SUPPLIES

Maintenance is \$0.0053

Toner is \$46.00 per bottle; yield 22,000 copies. Cost per copy = \$0.0021

TOTAL OPERATING COST PER COPY IS \$0.0074



FINET COMMODITY CODE (S):

60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES
60040000000 - COPYING MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
60042000000 - COPYING MACHINES, LASER, INCLUDING PARTS AND ACCESSORIES
60045000000 - COPYING MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
60047000000 - COPY MACHINE ADD-ON ACCESSORIES
65550000000 - COPYING EQUIPMENT, (INCLUDING SLIDE DUPLICATORS)
93927000000 - COPY MACHINE MAINTENANCE & REPAIR
98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR LEASE

REPORTS

The contractor will submit quarterly reports to the state purchasing agent showing quantities and dollar volume of purchases by each state agency and political subdivision. These reports will be due 10 days after the calendar quarter.

63A-2-105 COPIER REQUEST FORM
STATE OF UTAH

SUBMIT TO: D.A.S., DIVISION OF PURCHASING AND GENERAL SERVICES
3150 STATE OFFICE BUILDING,
FAX: (801) 538-1193 OR (801) 538-3882

DEPARTMENT	ORGANIZATION	ADDRESS		
CONTACT PERSON	PHONE	FAX	DATE PREPARED	DATE NEEDED

EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER

.....
.....
.....
.....
.....
.....

MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER

MULTI-COPY SPEED C.P.M	FIRST COPY SPEED SECONDS	FEEDER/DOCUMENT HANDLER TYPE	
MONTHLY VOLUME	COPY THROUGHPUT (PAPER SIZE AND WEIGHT)		
PAPER CAPACITY SHEETS	VARIABLE MAGNIFICATION %TO %	PRESENT REDUCTION/ENLARGEMNET	
DUPLEXING 1:2 2:2 2:1	COLLATING TYPE	STAPLING TYPE	POWER REQUIRMENTS
OTHER.....			
.....			
.....			

COPIER SELECTED

MAKE AND MODEL	VENDOR	CONTRACT NO.
PURCHASE PRICE \$	MAINTENANCE COST PER COPY	SUPPLY COST PER COPY

CURRENT COPIER

MAKE AND MODEL	DATE PURCHASED	PURCHASE PRICE \$
----------------	----------------	----------------------

WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

X

DIVISION DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____
X

DEPARTMENT DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____

☐ APPROVED

☐ ADDITIONAL RECOMMENDATIONS ATTACHED

DATE